**SEARCH SKILLS**

Through this exercise participants will learn how to communicate and present their competences and how to ensure recognition of these skills under different circumstances.

**Aims of the tool**

This exercise will create a link between skills needed in the job market and skills developed through informal and lifelong learning experience, and support participants in self assessment of these skills.

**Description of the tool**

Participants are introduced to 6 persons playing the following roles **(these persons are the trainers and staff of the project)**:

1. Human Resources Manager at a company
2. Parent
3. Friend
4. Admission Officer at a university
5. NGO representative
6. Donor/Sponsor

After introducing these persons to participants, each will go to his specific location around the activity venue.

Each participant will be given a piece of paper on which the 6 persons are listed with their locations, and will have to visit in a 1 hour time at least 2 persons.

The objective of the visits are:

1. **Human Resources Manager at a company**: to apply for a job and convince the Human Resource Manager that the skills you gained through Erasmus+ experience are valuable;
2. **Parent**: convince your parents that Erasmus+ experience is not a waste of time and does not affect the school or university grades, and that the skills gained are valuable;
3. **Friend**: encourage a friend to have an Erasmus+ experience;
4. **Admission Officer at a university**: convince the admissions officer that the skills you gained through Erasmus+ experience are an added value to his/her university application;
5. **NGO representative**: convince the NGO representative that you have the experience needed to join the organization and you got this experience through Erasmus+;
6. **Donor**: convince the donor that your Erasmus+ experience is valuable and that you deserve the funds needed for your project idea.

Trainers and staff playing the different roles should try to make the task as difficult as possible for participants.